

	Consultant's Proposed Terms
Term Length	
	1. 20 Year Term for Gas & Electric Franchises
Franchise Fees	
	2. Electric franchise fee: 3%
	3. Gas franchise fee: 3.5%
Compensation	
	4. \$54,000,000 minimum bid for electric franchise (w/ structured payment plan)
	5. \$8,000,000 minimum bid for gas franchise (w/ structured payment plan)
	6. Capture of utility sales tax through location of purchasing office
	7. Right of use unused space on utilities
	8. Right of use unused space on property
	9. Right of first refusal for sale of real property
Surcharges	
	10. Apply to CPUC to eliminate 0.35% differential electric surcharge
City Policy Objectives	
	11. Develop Joint Policy Guide: RE solar integration, EE, EPIC funds, microgrids, EVs, CAP coordination on GHG
	12. Include Code of Conduct Provisions for CCA
Administrative Operations	
	13. Replace Manual of Administrative Practice with biennial Master Administrative Permit
Right to Purchase	
	14. Require appraiser process for right to purchase
Auditing/Reporting	
	15. Require third-party performance audit every 4 years with results presented to Council
Dispute Resolution/Remedies	
	16. Include tiered dispute resolution process
	17. Include provisions for liquidated damages (breaches on document requirements and relocations)